**CAPABILITY STATEMENT**

ZellaTemplate.com

**Company Name:**

[Your Company’s Legal Name]

**Contact Information:**

* **Point of Contact:** [Full Name]
* **Phone:** [Phone Number]
* **Email:** [Email Address]
* **Website:** [Website URL]
* **Address:** [Full Business Address]

**Core Competencies:**

[Brief bullet-point list of your company’s main services or products. Highlight your expertise.]

* [Core Service or Product #1]
* [Core Service or Product #2]
* [Core Service or Product #3]
* [Core Service or Product #4]

**Differentiators:**

[What sets you apart from competitors? Mention certifications, proprietary tools, technology, experience, or team strengths.]

* [Unique Selling Point #1]
* [Unique Selling Point #2]
* [Unique Selling Point #3]
* [Award or Recognition if any]

**Past Performance:**

[Highlight key projects or contracts. Include measurable outcomes when possible.]

* **Client/Agency:** [Name]
  + **Project:** [Title or Description]
  + **Location:** [City, State]
  + **Result:** [Outcome or achievement]
* **Client/Agency:** [Name]
  + **Project:** [Title or Description]
  + **Location:** [City, State]
  + **Result:** [Outcome or achievement]

**Company Data:**

* **Year Established:** [Year]
* **DUNS Number:** [If applicable]
* **CAGE Code:** [If applicable]
* **NAICS Codes:**
  + [123456] – [Description]
  + [654321] – [Description]
* **Business Structure:** [LLC, Corporation, Sole Proprietor, etc.]
* **Certifications:** [MBE, WBE, DBE, 8(a), HUBZone, etc.]

**Tagline or Closing Statement**  
“[Your mission or value proposition in one sentence]”

Capability Statement Example

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**Company Name:**  **SolidBuild Construction Services, LLC**

**Contact Information:**

* **Point of Contact:** Marcus Taylor, Director of Business Development
* **Phone:** (555) 987-2345
* **Email:** marcus.taylor@solidbuildco.com
* **Website:** [zellatemplate.com](http://www.solidbuildco.com)
* **Address:** 8401 Ridgeview Blvd, Suite 300, Denver, CO 80221

**Core Competencies:**

* General Contracting & Commercial Construction
* Site Development & Excavation
* Concrete & Structural Steel Work
* Interior Build-Outs & Renovations
* Project Management & Design-Build Services
* Safety & Compliance Oversight

**Differentiators:**

* Over 25 years of combined leadership experience in commercial construction
* Proven track record delivering government and private sector projects on time and under budget
* OSHA-certified staff and zero safety violations in the past five years
* Minority-Owned Business (MBE) with 8(a) certification
* Utilization of Procore and BIM software for real-time project tracking and modeling
* LEED-accredited professionals on staff

**Past Performance:**

* **Client/Agency:** U.S. General Services Administration (GSA)
  + **Project:** Office Renovation at Federal Center
  + **Location:** Lakewood, CO
  + **Result:** $1.2M project completed 3 weeks early with 10% savings returned to GSA



* **Client/Agency:** City of Aurora
  + **Project:** Municipal Parking Garage Construction
  + **Location:** Aurora, CO
  + **Result:** Delivered on budget; awarded for outstanding site safety practices
* **Client/Agency:** Denver Public Schools
  + **Project:** Classroom Modernization & ADA Upgrades
  + **Location:** Denver, CO
  + **Result:** Completed summer timeline ahead of fall reopening, under budget

**Company Data:**

* **Year Established:** 2016
* **DUNS Number:** 081234567
* **CAGE Code:** 7XZ91
* **NAICS Codes:**
  + **236220** – Commercial and Institutional Building Construction
  + **237310** – Highway, Street, and Bridge Construction
  + **238110** – Poured Concrete Foundation and Structure Contractors
* **Business Structure:** Limited Liability Company (LLC)
* **Certifications:** MBE, DBE, SBA 8(a), LEED Silver

**“Building Strength, Delivering Excellence.”**  
SolidBuild Construction—trusted partner for durable, sustainable, and efficient building solutions.